

Your Name

Your Title

Mary Kay

January 2, 2008

Welcome!

Congratulations on your decision to become a Mary Kay Independent Beauty Consultant. I truly believe the reason for our success now and in the future can be traced to one common factor: quality people like you! Welcome to our fabulous unit!

Our unit number is (your unit number). Our National Sales Director is (Your National) and we are in the _____ Seminar.

I love this business because you never stop learning, and there are always opportunities to grow. As a new Consultant, I strongly urge you to start scheduling and holding your first appointments as soon as you receive your showcase, because what you lack in experience you can make up for in enthusiasm! Although you'll have the opportunity to take advantage of continuous education in your career, Mary Kay herself says, "You can do everything right with the wrong attitude and fail to succeed, but you can do everything wrong with the RIGHT ATTITUDE and SUCCEED beyond your DREAMS!" The first few weeks in your Mary Kay career can really set the pace for your future.

I am so excited for you! I care about your future and I am committed to helping you succeed. You'll want to try all the products, listen to your welcome CD, watch the Skin Care class DVD and then complete all the activities and vouchers in your Consultants Guide. As always, I will match my time 100% with your effort! Be patient with yourself and just take it one step at a time. We'll move at your pace. Have a great start!

Sincerely,

Your Name

Your Title